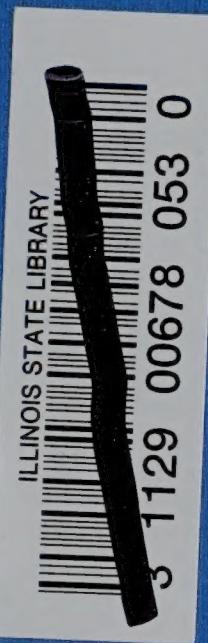


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How Will You Finance Your Next Export Sale?



ILLINOIS STATE LIBRARY

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The Problem

- Lack of working capital is a major hurdle for small and mid-size companies attempting to export or expand their export sales.
- The Illinois Export Finance Partnership markets and packages the U.S. Export-Import Bank (Eximbank) Working Capital Guarantee, which provides 100 percent guarantees to lenders on shipment financing.
- The Partnership acts as the intermediary with Eximbank to help overcome the finance barriers that frequently prevent businesses from shipping their products abroad.

- Guarantees cover 100 percent of the principal and interest on secured, short term working capital loans made to qualified exporters.
- Eximbank virtually eliminates the lender's risk in an export transaction. The guarantee helps eligible businesses obtain working capital loans from their local banks.

The Solution

- The Illinois Export Finance Partnership offers your business access to preshipment finance when you might not otherwise get the financing you need to complete the sale.
- The Partnership offers your business a revolving line of credit covering the financing of repetitive sales to foreign buyers.

The Facts

- You don't need to have a lender to qualify.
- You may choose to "prequalify" the transaction with a "preliminary commitment" from Eximbank. The Partnership will then assist you in finding a lender that will finance your project.
- If you already have a lender, the Partnership can help secure a "final commitment" on the guarantee from Eximbank.
- Guarantees are available to firms that have operated successfully for at least one year and can demonstrate export potential.



Try the Illinois Export Finance Partnership...

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The Illinois Development Finance Authority, a self-supporting financing Illinois exporters by way of the Illinois Export Finance Partnership. Together state's primary economic development agency, have combined efforts to assist agency, and the Illinois Department of Commerce and Community Affairs, the they provide you with financial and international business expertise.

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